



The-Pensions-Net-Work

"Leading Thought in Long Term Savings"

24th & 25th November 2022

Woodlands Park Hotel, Woodlands Lane, Stoke D'Abernon, Cobham, Surrey KT11 3QB

Tea/Coffee 17:00		Meeting Starts 17.30
 <p>John Moret Chairman The-Pensions-Net-Work</p>	<p>Welcome to the programme for just our second face to face meeting in almost three years. We had some great feedback following our first F2F meeting back in June, and the line-up for this meeting has something for everyone, with a wide range of topics and some leading experts who will ensure a lively meeting – with some great debate. Given the political developments over the last few weeks it would be fair to say that the world of pensions faces a somewhat uncertain future, so there cannot be a better time to catch up on some of the most important issues facing the pensions world. Some of the feedback in June also highlighted the value of the networking opportunities at our meetings, and the more attendees the greater the opportunities. So I do hope that as many of you as possible will join us in Cobham.</p>	
<p>17.40 - 19.00</p>		
 <p>Simon Laight Partner Pinsent Masons</p> <p>Juan Jose Manchado Senior Associate Pinsent Masons</p>	<p><i>"Improving Outcomes on Non-Workplace Pensions"</i></p> <p>In CP21/32 the FCA consulted on measures to address certain harms it has identified in the accumulation stage of personal pensions provided outside the workplace context. They include rules requiring pension operators to (1) offer members a standardised investment strategy resembling the default option in auto-enrolment workplace pensions, and (2) warn members of the impact of inflation on cash holdings. Publication of the final rules is expected any time now before the end of year. To discuss these and other relevant issues we're fortunate to welcome Simon Laight, a regular attendee at TPNW, and Juan Jose Manchado. Juan Jose recently joined Pinsent Masons from the FCA and was heavily involved in developing the Non-workplace pensions instrument 2022 consulted on in CP21/32. This should make for a really interesting first session.</p>	
<p>Drinks at the Bar 19:00</p>		<p>Dinner 19:30</p>
<p>After dinner</p>		
 <p>Henry Tapper Executive Chair AgeWage</p>	<p><i>"LDI - The Full Unexpurgated Story"</i></p> <p>Our after dinner speaker needs no introduction. One of the pensions industries most active and knowledgeable personalities I'm delighted to welcome Henry back to TPNW. Hotfoot from a panel session at the PLSA conference which was chaired by Fiona Bruce Henry will be giving his views on one of the very hot topics of the moment. Guaranteed to be both passionate and provocative with his views and comments I suspect Henry will also have some comments on other parts of the pensions landscape. Definitely not to be missed!</p>	
<p>FRIDAY</p>		
<p>Tea/Coffee 08:15</p>		<p>Meeting Starts 08:30</p>
<p>08.35 – 09:40</p>		
 <p>Andrew Cheseldine Professional Trustee Capital Cranfield & Chair of SPCG</p>	<p><i>"Small Pots & Consolidating DC Pensions"</i></p> <p>We start our Friday agenda with a topic that many members have suggested, which is, to look at a subject which has been plaguing the industry for many years – what to do about "small pots". It will follow on from the session the previous evening regarding non-workplace pensions and to take us through this big topic I am delighted to welcome an old friend of The-Pensions-Net-Work, Andy Cheseldine. Aside from his role as a professional trustee Andy is Chair of the Small Pots Cross-Industry Co-ordination Group and so is in a perfect position to provide an update on this all important topic.</p>	

09:40 – 10:45

DEBATE



William McGrath
Founder
C-Suite Pension Strategies



Sammy Cooper-Smith
Business Development
Rothesay



Lara Desay
Partner
Hymans Robertson

Debate on - **“DB De-Risking – The Future is Bright”**

The future of DB schemes is a subject we have debated on several occasions. For this session we are planning a debate between speakers with very different perspectives. William McGrath has 25 years of Boardroom experience with 3 different companies that, for each, pension funding was an important feature. Balancing effectively the interests of all stakeholders has been a key consideration. His company promotes a positive alternative to risk transfers. Sammy Cooper-Smith has attended many TPNW events. At Rothesay, which he joined in 2011, he is Head of Business Development and is responsible for new business origination and marketing to defined benefit pension schemes and insurance companies. He has played a lead role in transactions with many pension funds. They will be joined by Lara Desay. Lara is a partner at Hymans and is a pension risk transfer specialist. Given recent market movements this promises to be a very lively session.

Tea/Coffee Break

11:15 – 13.25

PANEL SESSION



Mark Ormston
Director of Propositions &
Corporate Partnerships
Retirement Line



Adrian Cooper
Director of Business
Development -
Destination Retirement
HUB FS



Adrian Boulding
Member of the **RSA CDC**
Forum and
Chair-**Spire Platform**
Solutions



Philip Boyle
Partner
Lane Clark & Peacock



Emma Watkins
MD of Retirement and
Longstanding
Scottish Widows

Panel discussion on - **“Decumulation Dilemmas”**

The issues related to decumulation options is a subject we have discussed many times and this time we have a panel with very different perspectives. With an apparent upsurge in interest in annuities partly as the result of improved gilt yields and continuing debate about the role CDC can play in meeting the needs of retirees – not to mention learning more about Destination Retirement’s new approach to financial advice in this sector – the panellists will not be short of material to cover and we can expect a very informative and entertaining discussion from the two Adrians, Mark and Philip who co-authored with Steve Webb the recent LCP report “Flex first - fix later”. This session will be chaired by Emma Watkins. a member of TPNW’s Advisory Board, who has vast experience of this topic. Again another session not to be missed.

Meeting Ends 13:30

Lunch 13:35

Depart

Please book your places via enquiries@the-net-work-meetings.com

We look forward to seeing you at the Woodlands Park Hotel



John Moret
Chair
The-Pensions-Net-Work



Patricia McSherry
Owner
The Net-Work Meetings Ltd.

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www.the-net-work-meetings.com

enquiries@the-net-work-meetings.com

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