




The-Pensions-Net-Work

"Leading Thought in Long Term Savings"



22nd & 23rd November 2018

Hilton St. Anne's Manor, London Road, Wokingham RG40 1ST

Thursday		Tea/Coffee 17:00 - Meeting Starts 17:30
 <p>John Moret Chairman The-Pensions-Net-Work</p>	<p>A very warm welcome to the detailed agenda for our final meeting of 2018. I can't believe where the time has gone. We've had some great meeting this year – none better in my view than the last one in Tring which included some very varied subject matter and some really well informed speakers. Once again the feedback on the meeting was really positive and it was great that there was full house there to enjoy it. The November meeting promises to maintain if not surpass the level set so far this year. Since announcing the draft agenda in September we've had to make a couple of changes but I have no doubt that those able to attend will again find a unique breadth of topics delivered by some leading experts. The panel session alone must justify attending the meeting and again there ought to be something of interest for just about everyone –aside from the benefits of the networking. We had to turn people away from the last meeting so don't put off booking. I look forward to seeing you in Wokingham.</p>	
Thursday, 17.35 - 19.00		
 <p>Rory Gravatt Consultant Altus Limited</p>	<p>"Equity Release and Lifetime Mortgages" (working title)</p> <p>It's been a while since we've had anyone talk to us on the subject of equity release and lifetime mortgages. It's a subject which members frequently suggest as being of interest and I'm delighted that one of our sponsors Altus has been able to provide a speaker in the form of Rory Gravatt to talk on this very topical. subject. Rory used to be an equity release / lifetime mortgage specialist back in his network days. He was also in charge of compiling product panels, so knows the area well. It should make for a really informative and fascinating start to our meeting.</p>	
Drinks at the Bar 19:00 - Dinner 19:30		
 <p>Margaret Snowdon OBE Chair PASA</p>	<p>"Pensions: Something Old, Something New?"</p> <p><i>Margaret needs no introduction. She was appointed an OBE in 2010 and was, uniquely, for seven years running named as one of the Top 50 Influential People in Pensions and was recognised for her outstanding contribution to the pensions industry by the PMI in 2012. In 2014 she was named Pensions Personality of the Year and in 2018, she was voted the inaugural Pensions Woman of the Year.</i></p> <p><i>She holds a number of Non-Executive Director roles including at the TPR. In the past she has held Partner and Director level positions with leading employee benefit and financial services companies. She chairs the Pensions Administration Standards Association, the Monitoring Board on Incentive Exercises and the Pension Scams Industry Group that developed the Combating Pension Scams Code of Good Practice.</i></p> <p><i>She is a Governor and member of the Council of the PPI and is a Fellow and former Vice President of the PMI as well as Fellow and past Chairman of TPAS. She has recently joined the Pensions Advice Taskforce set up by the PFS to improve ethical standards in transfers advice and continues to advise DWP on the pensions dashboard.</i></p> <p><i>She is a true Pensions Professional and her talk is definitely not to be missed.</i></p>	
Friday		Tea/Coffee 08:15 - Meeting Starts 08:30
 <p>Will Self Managing Director Suffolk Life</p>	<p>"The future for the SIPP market" (working title)</p> <p>Will joined Suffolk Life in 2003 having completed his first degree in Oceanography at Southampton University. Over the next few years he worked within a number of areas of Suffolk Life including Corporate Development where he was instrumental in launching several propositions with multi-national insurers. He completed his MBA from Cranfield University in 2010 and was made a director of Suffolk Life in the same year initially as Operations Director and subsequently as Product and Operations in 2012. Will became Managing Director in 2013 and during 2015 was also CCO of Cofunds, a sister company within L&G. He led the strategic review during 2015 which led to the sale to Curtis Banks in January 2016. Will takes over as CEO of Curtis Banks in January 2019. With the SIPP market facing many legal and regulatory challenges this talk could not be more timely.</p>	



Emma Douglas
Head of DC
Legal & General
Investment Management

“Workplace Retirement Solutions”

I’m delighted to welcome Emma back to TPNW. Emma is responsible for developing LGIM’s DC business and investment strategy. Emma joined LGIM in 2014 from Mercer where she was a partner and Head of Mercer Workplace Savings. Prior to that, she was Head of DC Sales at BlackRock and Head of DC Pensions at Threadneedle Investments, and has more than 20 years of experience in the investment management industry. Emma graduated from Trinity College, Oxford, and holds an MBA from Manchester Business School. More recently Emma was appointed Chair of the PLSA Policy Board and in the last few weeks the other sixteen board members were revealed who include many past speakers at TPNW! Emma was quoted as saying “I am very much looking forward to working with this group to shape the pensions and savings landscape for the benefit of both schemes and savers.”

Tea/Coffee 10:45 followed by Panel session 11.15-13.25



Duncan Buchanan

Partner

Hogan Lovells



Luke Webster

CEO

The Pension SuperFund



Adam Saron

CEO

Clara Pensions



Adrian Cooper

Head of Direct
Distribution

TPT Retirement
Solutions



Christina Bowyer

Pensions Lawyer

Pinsent Masons



Emma Watkins

Director of Individual &
Bulk Annuities

Scottish Widows

“DB Evolution – the rise of the Consolidators”

To end our meeting we return to the subject of DB consolidation following the excellent talk by Calum Cooper at our September meeting which provoked a lot of discussion. We have an extraordinarily talented team of panellists with huge experience and different views on this vitally important subject. The session will be chaired by Duncan Buchanan, partner at Hogan Lovells, past president of the Society of Pension Professionals and a key member of the PLSA DB taskforce.

This should be a really fascinating discussion which I am sure will provoke a lot of debate. A big thank you to two of our Advisory Board members, Emma Watkins from Scottish Widow and Will Watling from Altus for organising this. It’s definitely a session not to miss.

So there you have it – a brilliant agenda to bring 2018 to a close. I fully expect places for this exceptional line up of speakers and topics to be in huge demand – so book early.

Lunch 13:30

Depart

Places are bound to go quickly so please book early via enquiries@the-net-work-meetings.com

We look forward to seeing you at the Hilton St. Anne’s Manor.

John Moret
Chair
The-Pensions-Net-Work

Patricia McSherry
Director
The-Pensions-Net-Work

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