

The-Pensions-Net-Work

"Leading Thought in Long Term Savings"



17th & 18th November 2016

Pendley Manor Hotel, Cow Lane, Tring, Hertfordshire, HP23 5QY



John Moret
Chair
The-Pensions-Net-Work

Hi all and welcome to the programme for our last meeting of 2016. Since our last regular meeting in September we have held our tenth anniversary meeting at the Banking Hall in the City of London. Those of you who attended will I am sure agree that it was a really thought provoking meeting with some outstanding contributions from a wide range of speakers. We are producing a summary of the proceedings with some of the slides that were used and some photographs. I hope this will be available by the time of the November meeting – it will be free to those attending – there will be a small charge for others wanting a copy.

Putting our November meeting together has proved challenging to say the least. The Government U-turn on the secondary annuity market effectively eliminated one of our talks but at short notice we've found an excellent replacement in Simon Little talking on the very topical subject of property or pension. Also finding a speaker on the much requested subject of "blockchain" wasn't easy – I'm grateful to our sponsors Altus for helping us out. As far as the rest of the meeting goes I think we have a great line up of industry experts with Robin Ellison, the winner of our tenth anniversary award for the best after dinner speaker, returning to entertain us. The session on DB schemes with Con Keating and Dawid Konotey-Ahulu is definitely one not to miss and I'm delighted that Chris Jones is able to provide a much needed update on the world of SIPPs. So there's plenty to look forward to and I know places will go fast so make sure that you contact Patricia as soon as possible.

Thursday, 17.35 - 19.00



Simon Little
Chief Executive
Mortgages4Life

"Housing wealth just as important in Retirement as a Pension' - A new perspective"

To kick off our meeting I'm indebted to Simon Little who has managed to find time in his very busy diary to join us at short notice to talk on a very relevant and topical subject. Simon is CEO of a newly established company Mortgages4life which is a residential and lifetime mortgage lender targeting the over 55s. Simon will be well known to a number of you - he has worked in the UK financial services industry for nearly 30 years, including spells at GE Life and Canada Life. The debate about whether property or a pension is better for saving for retirement has raged for a long time. Recently the argument was reinvigorated after the Bank of England's top economist claimed buying a home is a better investment than saving into a pension. This should make for a really lively start to our meeting so make sure you're there on time to join in the discussion.

Thursday, after dinner



Robin Ellison
Consultant
Pinsent Masons

"Thoughts on BHS – and regulation"

Robin needs no introduction. This will be his fourth talk at TPNW – and the three previous talks have all been outstanding which is why he was voted our best after dinner speaker. This time he's promised to share his thoughts on developments with the BHS pension scheme with which he's had some involvement – and also on the topical subject of regulation on which I understand he's currently writing a book. Those of you who know Robin will know that he doesn't hold back on his views – and that his presentations are always laced with amusing slides and video clips. I'm sure this will be no different – definitely an after dinner talk not to miss.

Friday, 08.35 – 09:40



Chris Jones
Principal
Rock Consultancy

"SIPPs – the good, the bad and the ugly"

For our opening talk on Friday I'm really pleased to welcome Chris Jones – a highly valued ex-colleague and regular attendee at TPNW. Chris has been involved with the SIPP market since the early nineties and I can think of no-one better positioned to provide an update on the fast changing SIPP market – warts and all. Chris left Suffolk Life in 2015 and went back to his old consultancy business which has allowed him to use his incredible knowledge – not just of SIPPs – to great effect. He is a Chartered Taxation Practitioner with a technical and advisory background. He's also a big Pink Floyd fan! As someone who has a passing interest in SIPPs I am really looking forward to this session.



Con Keating
Head of Research
Brighton Rock



Dawid Konotey-Ahulu
Co-founder
Mallow Street

“DB schemes funding issues”

For our second talk we have what promises to be a really important and fascinating contribution to the debate around DB pension scheme deficits – a very topical subject. This session came about as a result two blogs by Con and Dawid in response to an article by the Antony Hilton in the Evening Standard on DB scheme funding methodology and related matters. Both Con and Dawid have spoken at TPNW before and both are renowned for their “thinking outside the box”. They have slightly different perspectives on the subject matter which should make not only for two interesting and though provoking presentations but also a lively discussion and debate. It’s definitely worth attending the meeting for this session alone.

Friday, 11.15 – 12:20



Angèle Spiteri Paris
Research Consultant
Coredata

“Wealth and adviser research findings”

It’s a pleasure to welcome back – all the way from Malta – Angele Spiteri Paris who was a regular attendee at TPNW when working for Coredata – prior to becoming a Mum. She’ll be presenting some findings from some recent research conducted by Coredata which includes a wealth report on investors covering items like investors' return expectations & the gap in retirement funding. She will then go on to cover another piece of recent research which looks at the impact these findings are likely to have on the adviser marketplace. Two very topical subjects which should be of great interest and very useful.

Friday, 12.20 – 13.25



Adam Jones
Head of Innovation
Altus Consulting



Michael James
Head of Technical
Architecture
Altus Consulting

“Blockchain”

Finally as requested by many of you I’m pleased to confirm that Adam Jones and Michael James are going to educate us on the mysterious world of Blockchain –which those of you who attended the tenth anniversary event may recall was mentioned by a couple of the speakers as a potential big influence on the way in which business is conducted. Its impact on financial services and the pensions world could be profound. Conceived by the creator of Bitcoin its enthusiasts really think it could change the world. Hopefully at the end of this session with the input of two experts from Altus we’ll all be wiser and perhaps have a better idea about how it may affect us - both personally and in our businesses.

So another great line up with topical subjects and thought provoking speakers.

Places are bound to go quickly so please book early via enquiries@the-net-work-meetings.com

We look forward to seeing you in Tring in November.

John Moret
Chair
The-Pensions-Net-Work

Patricia McSherry
Director
The-Pensions-Net-Work

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