

# The-Pensions-Net-Work

*"Leading Thought in Long Term Savings"*



**7<sup>th</sup> & 8<sup>th</sup> September 2017**

**Pendley Manor Hotel, Cow Lane, Tring, Hertfordshire HP23 5QY**



**John Moret**  
Chairman  
The-Pensions-Net-Work

Hi there,

It's my pleasure to introduce the programme for our third meeting of the year when we travel north of the M25 to Pendley Manor in Tring. Once again, we have a great line up of speakers even allowing for one of the speaker "slots" still to be finalised. The agenda is wide ranging in its subject matter and the speakers come from very different backgrounds but I am confident that we will have another fascinating meeting with lots of opportunity for discussion and debate.

This meeting is sure to attract a lot of interest so if want to be sure of a place I suggest you contact Patricia asap. I look forward to seeing you there.

**Thursday, 17.35 - 19.00**



**John Greenwood**  
Editor  
Corporate Adviser

## ***"State Pension Reform – The Forgotten Generation"***

To kick things off I'm delighted to welcome John Greenwood the Editor of Corporate Adviser. We're making an exception to our normal policy of no press representation because John is an award-winning journalist with lots of experience of the pensions industry. John won the Headline Money award for the B2B Pensions Journalist of the year for the second year running in May and was one of the judges said "John produces detailed analysis of a subject and frankly I think he's head and shoulders above other entrants this year. Never one to shy away from controversy I've known John for many years. He started out as a solicitor and then joined Money Marketing in 2000. Following a short stint as Deputy Personal Finance Editor at the Sunday Telegraph John became Editor of Corporate Adviser in 2006 – the position he still holds today. During that time, a lot has happened in the world of pensions and John will be reflecting on one aspect –state pensions - in his talk. Definitely a talk not to miss so make sure you arrive on time.

**Thursday, after dinner**



**Steve Bee**  
Founder & CEO  
Jargonfree Benefits

Our after-dinner speaker needs no introduction. One of the legends of the pensions industry this will be the fourth time Steve has spoken at TPNW –although his last appearance was more than 5 years ago. A prolific tweeter Steve describes himself on Twitter as "Cartoonist, public speaker and pension expert. Not ideal, but someone had to do it." I'm sure we'll experience all three of these skills during Steve's talk –at the moment his subject matter is still unknown but whatever Steve chooses to talk about you can be sure you will be challenged and entertained. I can't think of anyone better to talk to us after dinner – just ensure you're there to enjoy it.

**Friday, 08.35 – 09:40**



**Michelle Cracknell**  
TPAS



**Romi Savova**  
PensionBee



**Henry Tapper**  
First Actuarial



**Justine Pattullo**  
Origo Services

## ***"Pension transfers – what's the problem?"***

To kick things off on Friday morning we have a panel session to discuss and debate the numerous topical issues that make pension transfers arguably the most troublesome area of the pensions industry just now. With the FCA consultation on "Advising on pension transfers" due to close on 21<sup>st</sup> September, with growing numbers of advisory firms having to suspend advice on pension transfers, and with increasing concerns about the administration of transfers especially from DB schemes it is certainly an ideal time to examine these issues in more detail. To help do this we've assembled an expert panel to consider these issues – including Michelle Cracknell (CEO, TPAS) Romi Savova (CEO, PensionBee), Henry Tapper (First Actuarial) and Justine Pattullo (eServices Adoption and Marketing Manager). We have invited the FCA to join us. This is one session not to miss –guaranteed to be lively and I suspect controversial.



**Susan Martin**  
CEO  
Local Pensions Partnership

***“All Together Now: Reflections from LGPS”***

For some time I’ve been looking for a speaker to educate and update us on happenings in the world of local government pensions. I’m delighted that Susan Martin is able to join us. She is the CEO of the Local Pensions Partnership which is a collaboration between The Lancashire County Pension Fund and the London Pensions Fund Authority  
In her talk Susan will take a look at how LGPS and other public pension funds are faring at working together thus far, and whether further consolidation is on the cards. Looking ahead she will examine what future risk management looks like in an environment of increasing political, regulatory, market, actuarial and organisational uncertainty? Finally, she’ll take a look at what private sector pension funds can learn from the public sector about consolidation and working together? This should be a really informative session – very much what TPNW is all about.



**Dr. Iain Clacher**  
Associate Professor  
Leeds University

***“Trustee Decision Making, Costs, Fees and Value for Money in Investment Management”***

Iain is an Associate Professor in Accounting and Finance at Leeds University Business School, The University of Leeds. He is an actuary with a special interest in retirement decision making, pension fund investments and valuation, infrastructure investing, sustainable pension systems, fund governance, and fund management costs and fees. Iain is the co-chair of the cross-practice working party on behavioural finance for actuaries at the Institute and Faculty of Actuaries.  
His session will examine trustee decision making with respect to pension fund investment and whether the salience of costs and fees is understood in the investment decisions of trustees. In addition, the session will look at the relationships that exist between trustees and their fund managers and investment consultants, with a particular focus on what trustees look for in these two crucial players in pension fund investment i.e. what do trustees value. A very topical talk in the light of the recent FCA report of the final findings of its asset management market study this should be another hugely informative session.



**Elisabeth Costa**  
Principal Advisor  
The Behavioural Insights Team

***“Applying behavioural insights to pension decisions”***

This talk will round off a great morning of really topical and interesting content. Elisabeth is the Director of Economic Growth, Consumers and Energy at the Behavioural Insights Team which is a social purpose company partly owned by the UK Government. She leads the teams’ regulatory work, including projects with Ofgem and Ofwat exploring how to use behavioural insights to increase consumer engagement in utilities markets. She was the lead author of BIT’s recent report on ‘Applying Behavioural Insights to Regulated Markets’. Elisabeth also leads the broader consumer policy and behavioural finance work, including the Financial Capability Lab.  
Prior to joining the team, Elisabeth spent a number of years at the Australian Treasury shaping the country’s economic, social and environmental policy. She holds degrees in law and commerce and completed her postgraduate studies at Harvard Law School.

Places are bound to go quickly so please book early via [enquiries@the-net-work-meetings.com](mailto:enquiries@the-net-work-meetings.com)

We look forward to seeing you at the Woodlands Park Hotel in March.

John Moret  
Chair  
The-Pensions-Net-Work

Patricia McSherry  
Director  
The-Pensions-Net-Work

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