

The-Pensions-Net-Work

"Leading Thought In The Employee Benefits Market"



20th & 21st June 2013

Down Hall Country House Hotel, Matching Road, Hatfield Heath, Hertfordshire CM22 7AS



John Moret

Chair, The-Pensions-Net-Work

Welcome to the agenda for our next meeting which - although it's hard to believe - coincides with Midsummers day. Many of you will have attended our special themed event "What makes a good pension?" which was very well supported and hopefully the same will be true of our June meeting.

The programme certainly justifies a full house with a genuinely fascinating array of speakers and content. I can't remember any other pensions event where such a diverse range of subject matter will have been discussed and I urge you to book early as I have a feeling this event will be fully subscribed.

Do remember that if you have any ideas for future speakers or topics Patricia or I will be very pleased to receive them.

Thursday, 20th June 17.35 - 19.00



Robert Gardner

Co-Chief Executive, Redington

"Repairing the Pension Deficit Using an Integrated Funding and Investment Risk Management Framework"

To start the programme I am delighted to welcome Robert Gardner co-CEO at Redington. He spoke at TPNW about 4 years ago and I gather his talk was really well received. His co-CEO Dawid Konotey-Ahulu gave a fascinating talk at a meeting last year and I have no doubt that this talk will maintain the Redington standards. It's a subject I know little about so there's a learning opportunity for me -and maybe for a few other delegates! Whatever it will certainly be illuminating and it's a good reason to make sure you arrive early.

Thursday, 20th June after dinner



Robin Ellison

Partner, Pinsent Masons

"Topical pension issues"

Our after dinner speaker needs no introduction. Robin Ellison is a regular at our events and his talks are always topical and provocative. I have no idea which issues Robin will be covering in his after dinner address but you can rest assured it will be informative and entertaining - we might even get onto unfunded schemes - one of Robin's pet topics - or the oppressive regulatory regime for pensions - not to mention Europe. Definitely a dinner not to miss.

Friday, 21st June 09.05 - 10.20



Ben Cocks

Product Director, Altus

"Perfect storm for pension transfers"

To start day 2 I'm delighted to welcome Ben Cocks from Altus - a sponsor of TPNW. Ben is going to talk to us about what is happening in the world of pension transfers which of course is quite high on the DWP agenda in the context of small pots - but is also becoming an increasingly important issue for other types of pensions transfer. Ben is definitely a subject matter expert in this area and I'm sure will provide lots of useful information - along I suspect with some controversial views.



Simon Kew

Director of Pensions, Jackal Advisory

"Insolvency, employer covenants and the TPR"

Ben is followed by someone new to TPNW, Simon Kew of Jackal Advisory. Jackal Advisory is an independent boutique company specialising in corporate recovery, employer covenant and corporate and personal insolvency. According to their website they have administered over 550 corporate insolvency appointments and over 750 employer covenant reviews. They claim to have a deep understanding of the Pensions Regulator and are fully licensed to act in insolvency arrangements. As Director of Pensions at Jackal Simon is well qualified to talk to us on what continues to be a very topical subject.



Howard Gannaway

Independent Business Consultant and
Certified Financial Planner

"Behavioural finance thinking and pensions policy"/ "Transforming Consumer Information"

Our pre-lunch session is a double header with two talks on different subjects but with a common theme. First up is Howard Gannaway an anthropologist, strategist, finance professional and well-scarred businessman, also with wide experience of public and voluntary sectors. An independent consultant Howard also is a senior associate at National Institute of Adult Continuing Education (NIACE). I first met Howard when he was working as a financial planner some 20 years ago. He has a wealth of knowledge about the personal finance sector but also about a number of other areas.



Caroline Stephens

Lead on The Actuarial Profession's
Consumer Information Working Party

Howard is joined by Caroline Stephens who- aside from her work with the actuarial profession where she was lead on the work strand Financial Education in schools - has spent some time working with PFEF - the Personal Finance Education Group. She has also worked as consultant to NIACE which is where she met Howard Gannaway.

This session should be fascinating and to some extent follows on from the excellent talk by Vivi Friedgut of Blackbullion at the March meeting. Definitely one not to miss.



Andrew Roberts

Chairman of AMPs

"All things SIPPs –an update"

Our last session is a subject close to my heart SIPPs. The SIPP market has come a long way since I first got involved with it more than 20 years ago. Recently it's attracted the regulator's (FCA) attention for a number of reasons and there are good reasons to believe that the regulatory interference is far from finished.

As Chairman of AMPs – the trade body representing SIPP and SSAS operators – Andrew is ideally positioned to talk to us about the recent regulatory developments for SIPPs and their likely impact on the market along with other related issues such as pensions liberation and income drawdown. A highly topical and very relevant way in which to end the meeting.

As I said above it's a genuinely diverse programme with something for everyone. So do book early and I look forward to joining you to watch the sun rise over Hatfield Heath! Hope to see you in June.

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